Collection/Resale Scenarios and Considerations
Collection/Resale

Texas Carpet Recycling
- Focus is on commercial product
- Subsidiary of Corporate Floors – Commercial Installation and Floor Care company
- Collects for other commercial dealers, end users, demolition companies, general contractors
- Offers Turnkey, pick up, drop off and trailer service
  - Carpet tile is approximately 50% of our volume
  - Of that about 50% is PVC, rest is non-PVC and cushion back. Most cushion back is sent to kilns.

www.texascarpetrecycling.com
Collection/Resale

- Fortunately, carpet tile made to last.
- Most is “uglied out”, not worn out.
- Requests to purchase used carpet tile are sporadic but increasing.
- Carpet tile best product for re-use/re-sell.
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Scenario #1 + Considerations

- Customer wants to re-use their own product
  - Clean before removal is best. Easier to handle and determine what is truly usable. Not weighing dirt.
  - Stack correctly (face to face) prevents adhesive contamination
  - Consider removal/transport and reinstallation costs
  - Must consider future reclamation into costs (don’t delay the inevitable)
  - Once re-installed, may need to clean again in order to help with consistency of look.
  - Reporting? Report as Re-Use. We still give client weight certificate for what they re-use. Can’t reuse cuts…
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Scenario #2 + Considerations
- Customer wants to purchase used, collected stock from others.
  - Consider where this will be used. Chance of future diversion lowered?
  - Legal issues to consider?
  - Taxing considerations – varies state to state.
  - Must consider future reclamation into costs.

- If you are not in the business, consider partnering with location dealer to install and clean.
Collection/Resale

- Scenario #3 + Considerations
  - Donate collected carpet
  - Most donated carpet used in non-profits
  - Lower chance of future diversion
    - Carpet probably not cleaned
    - Legal issues to consider?
    - Tax deduction possibilities
    - Logistics costs and considerations
    - Must consider future reclamation into costs.

  - If you are not in the business, consider partnering with location dealer to install and clean.
Collection/Resale

Closing

- No matter if you resell or donate
  - Consider adding future reclamation costs into price and let client know to encourage future reclamation.
  - Legal issues to consider?
  - Tax deduction possibilities for donating. Ask your CPA.
  - Must consider future reclamation into costs.

- If you are not in the business, consider partnering with location dealer to debian.