VPS Program Quarter 1 2015 Review

Q1 2015 VPS Summary & Recommendations for Approval

Draft
Agenda

- Program Rollout
- Quarterly Overview of Results
- Q2 2015 Forecast
- Financials
- Approval Request
VPS Detailed Agenda Q1 ‘15

- Welcome!
- Program Rollout (Anthony and Bob)
- Data Review & Recommendations for SFOC Q1 2014 (Anthony)
- Q2 2015 Forecast (Anthony)
- Fund Approval Request (Anthony)
- Feedback from VPS Committee (All)
VPS Program Rollout

- 67 CSEs Participate in the Program
  - 59 of 60 CSEs requesting funds have paid CARE dues
    - Delinquent CSE who submitted for Q1 funds
    - Resolution pending further discussing

- Communication to Stakeholders has been Effective and Efficient
  - Webinar for CSEs on January 16th, 2015
  - Webinar for States and NGOs on January 21st, 2015
  - Presentation at 2015 CARE Entrepreneur Meeting on January 28th, 2015

- All participants have signed VPS Annual Qualified Sorter Agreement

- Reporting Forms have been easy to understand and complete

- AUPs will begin in late June

- 31 New CARE Members Added
VPS Summary Results
Q1 2015 Summary Results

- 60 CSEs Requested Funds for Q1 2015
  - 67 originally signed up for program (89.5% response rate)

- Output Eligible for Funding—76,152,300 lbs.
  - Total Output – 93,606,996
    - Landfilled – 14,817,018
    - Ending Inventory – 2,637,678

- Total $ Requested - $1,294,374.26*
  - $1,437,110.16 before cap correction
  - One CSE reached cap limit of $150,000

* Includes Cap Correction
# VPS Q1 Output Destinations (lbs)

<table>
<thead>
<tr>
<th>Pounds of Output</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Re-Used ($0.02)</td>
<td>1,662,222</td>
</tr>
<tr>
<td>Shipped Internationally ($0.02)</td>
<td>3,576,893</td>
</tr>
<tr>
<td>Shipped inside U.S. ($0.02)</td>
<td>62,319,601</td>
</tr>
<tr>
<td>Waste-to-Energy ($0.01)</td>
<td>5,501,436</td>
</tr>
<tr>
<td>Pyrolysis ($0.01)</td>
<td>-</td>
</tr>
<tr>
<td>Cement Kiln ($0.01)</td>
<td>1,444,065</td>
</tr>
<tr>
<td>CAAF ($0.01)</td>
<td>1,648,083</td>
</tr>
<tr>
<td>Total</td>
<td>76,152,300</td>
</tr>
</tbody>
</table>
VPS Q1 Output Destinations (lbs)

- Re-Used ($0.02): 1,662,222
- Shipped internationally ($0.02): 3,576,893
- Shipped inside U.S. ($0.02): 62,319,601
- Waste-to-Energy ($0.01): 5,501,436
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- CAAF ($0.01): 1,648,083
## VPS Output ($s)

<table>
<thead>
<tr>
<th>Output Type</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Re-Used ($0.02)</td>
<td>$33,244.44</td>
</tr>
<tr>
<td>Shipped Internationally ($0.02)</td>
<td>$71,537.86</td>
</tr>
<tr>
<td>Shipped inside U.S. ($0.02)</td>
<td>$1,246,392.02</td>
</tr>
<tr>
<td>Waste-to-Energy ($0.01)</td>
<td>$55,014.36</td>
</tr>
<tr>
<td>Pyrolysis ($0.01)</td>
<td>$0</td>
</tr>
<tr>
<td>Cement Kiln ($0.01)</td>
<td>$14,440.65</td>
</tr>
<tr>
<td>CAAF ($0.01)</td>
<td>$16,480.83</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$1,437,110.16</strong></td>
</tr>
</tbody>
</table>

Note: Does NOT include cap correction
VPS Output ($s)

- Re-Used ($0.02): $33,244.44
- Shipped Internationally ($0.02): $71,537.86
- Shipped Inside U.S. ($0.02): $55,014.36
- Waste-to-Energy ($0.01): $1,246,392.02
- Pyrolysis ($0.01): $-
- Cement Kiln ($0.01): $14,440.65
- CAAF ($0.01): $16,480.83
Face Fiber Breakdown of Sorted Output

- Nylon 6: 46%
- Nylon6,6: 23%
- Wool: 10%
- Modular Carpet Tile: 1%
- Polypropylene: 1%
- PET: 1%
- PTT: 1%
- Other/Mixed Fibers: 1%
VPS Q2 2015 Forecast
Results and Forecasts

<table>
<thead>
<tr>
<th></th>
<th>Total Sorted Output</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1 2014 Actual</td>
<td>82,754,372</td>
</tr>
<tr>
<td>Q1 2015 Actual</td>
<td>76,152,300</td>
</tr>
<tr>
<td>Q2 2014 Actual</td>
<td>100,719,435</td>
</tr>
<tr>
<td>Q2 2015 Forecast</td>
<td>78,755,630</td>
</tr>
</tbody>
</table>
VPS Financials
# Accounting Details for Quarter

## Q1 Financial Analysis

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td><strong>Starting Balance</strong></td>
<td>$ 90,000.00</td>
</tr>
<tr>
<td><strong>Admin Expenses</strong></td>
<td>$(43,074.00)</td>
</tr>
<tr>
<td><strong>CSE Payout</strong></td>
<td>$(1,294,374.26)</td>
</tr>
<tr>
<td><strong>Reserve</strong></td>
<td>$ 10,000.00</td>
</tr>
<tr>
<td><strong>Transfer Amount</strong></td>
<td>$(1,237,448.26)</td>
</tr>
</tbody>
</table>
Recommendations for VPS Approval

1) Approve transfer of $1.24 M
2) Approve CSE Distribution of $1,294,374.26
3) Approve Administrative reimbursements of $43,074
4) Approve a minimum $10,000 reserve balance for VPS account
5) Authorize CARE to select 3 CSEs for AUP
6) Withhold amount to CSE in question until dues issue is resolved

Total Payout Q1: $1.294 M
End of Review