
VPS Program Quarter 4 2017 Review

Q4 2017 VPS Summary

March 2, 2018



Agenda

- Program Update
- Quarterly Overview of Results
- Q1 2018 Forecast
- Financials



VPS Program Update

- 53 CSEs participated in the VPS Program in 2017
 - 37 CSEs requested funds in Q4
 - 40 CSEs requested funds in Q3
- End-market issues in the marketplace persist
 - Limited outlets for all fiber types
 - N66 is only fiber type in demand
 - Processors have decreased demand
 - Pad prices inconsistent
- AUPs are currently being conducted on 3 CSEs
 - All in final stages with no findings to date
- All CSEs that requested funds are CARE members in good standing



VPS Summary Results



Q4 2017 Summary Results

- 37 CSEs Requested Funds for Q4 2017
 - 53 CSEs participate in program (70% response rate)

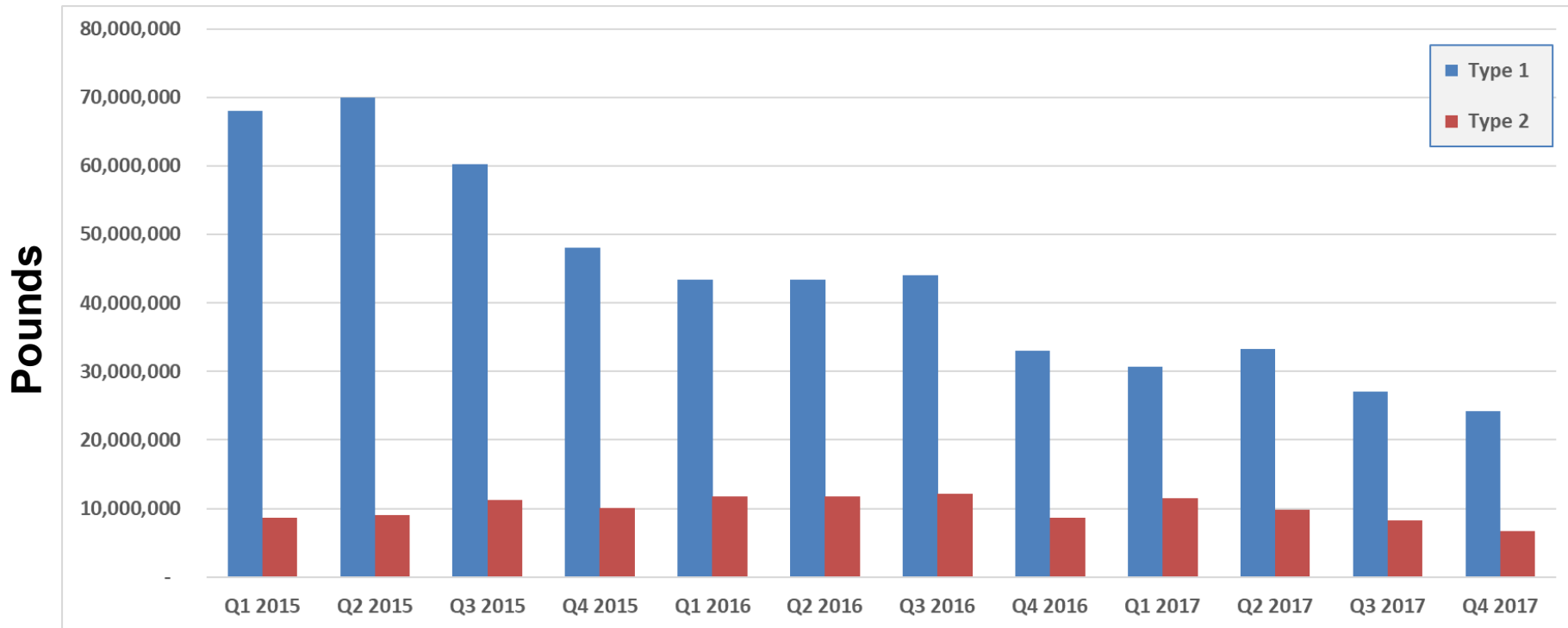
- Output Eligible for Funding: 30,950,637 lbs.
 - Total Output: 39,449,453 lbs.
 - Landfilled: 8,498,816 lbs.
 - Ending Inventory: 10,333,308

- Total \$ Disbursed to CSEs: \$543,276
 - One CSE reached cap limit

- Total Q2 Payout(including admin expenses): \$592,513



VPS Q4 Output Destinations (lbs.)

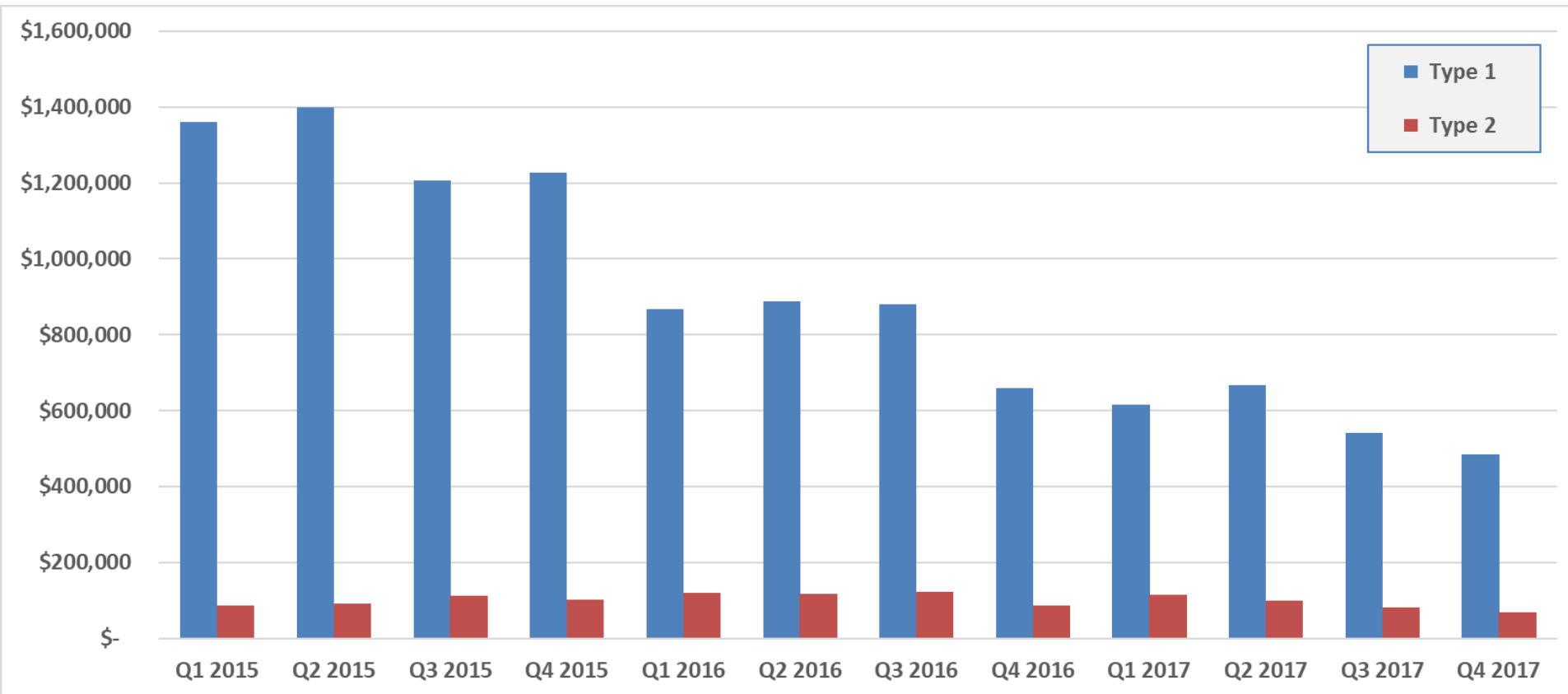


VPS Q4 Output Destinations (lbs.)

Pounds of Output			
	Q3 2017	Q4 2017	% +/- (Q3v.Q4)
Broadloom Re-Used (\$.02)	15,390	179,295	1065%
Carpet Tile Re-used (\$.02)	108,559	403,873	272%
Shipped Internationally (\$.02)	1,062,080	32,527	-97%
Shipped inside U.S. (\$.02)	25,891,468	23,589,810	-9%
Waste-to-Energy (\$.01)	4,295,163	3,824,790	-11%
Pyrolysis (\$.01)	-	-	
Cement Kiln (\$.01)	2,821,603	1,562,958	-45%
CAAF (\$.01)	1,118,475	1,357,384	21%
Total	35,312,738	30,950,637	-12%



VPS Q4 Output (\$s)

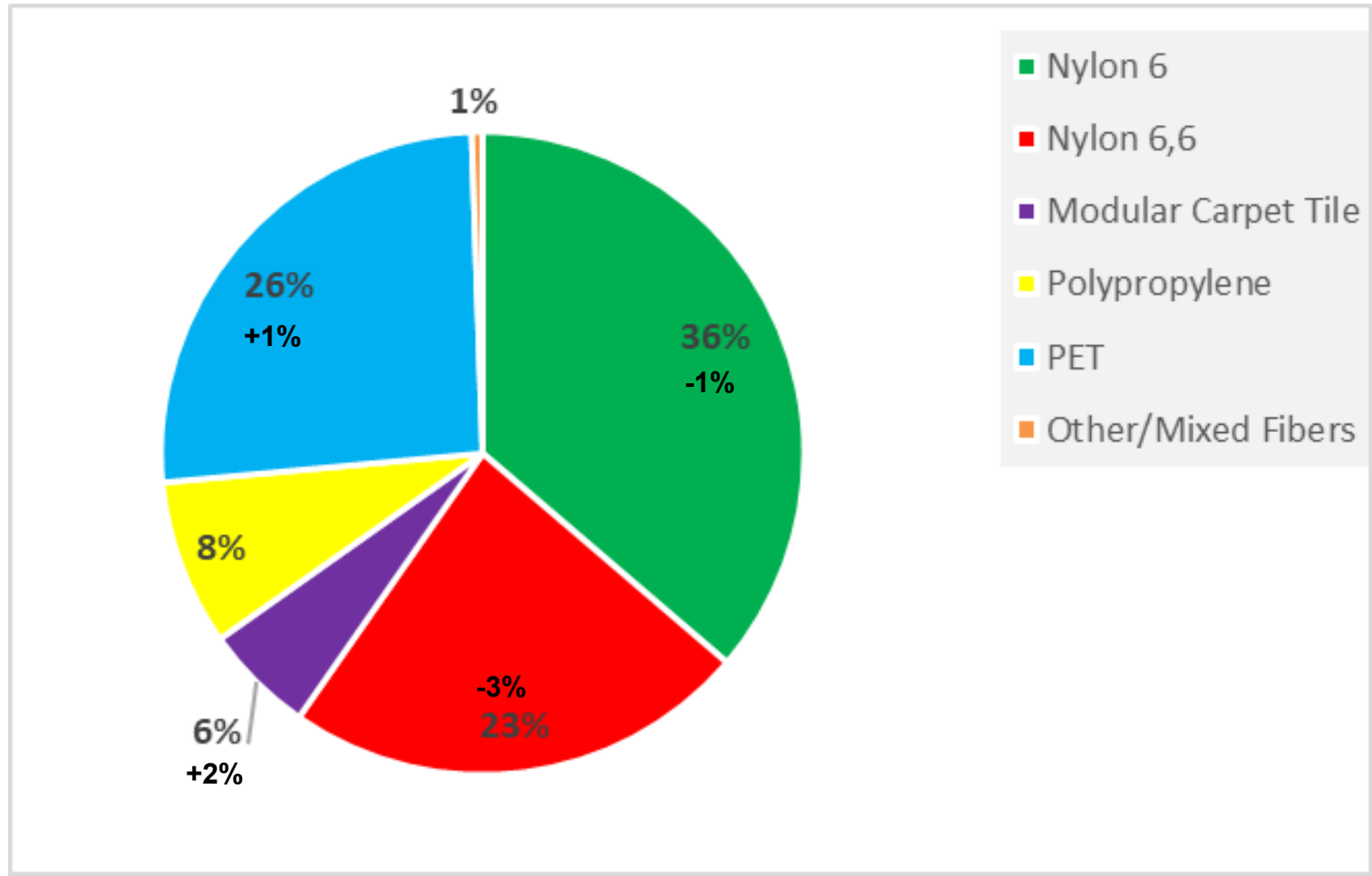


VPS Q4 Output (\$s)

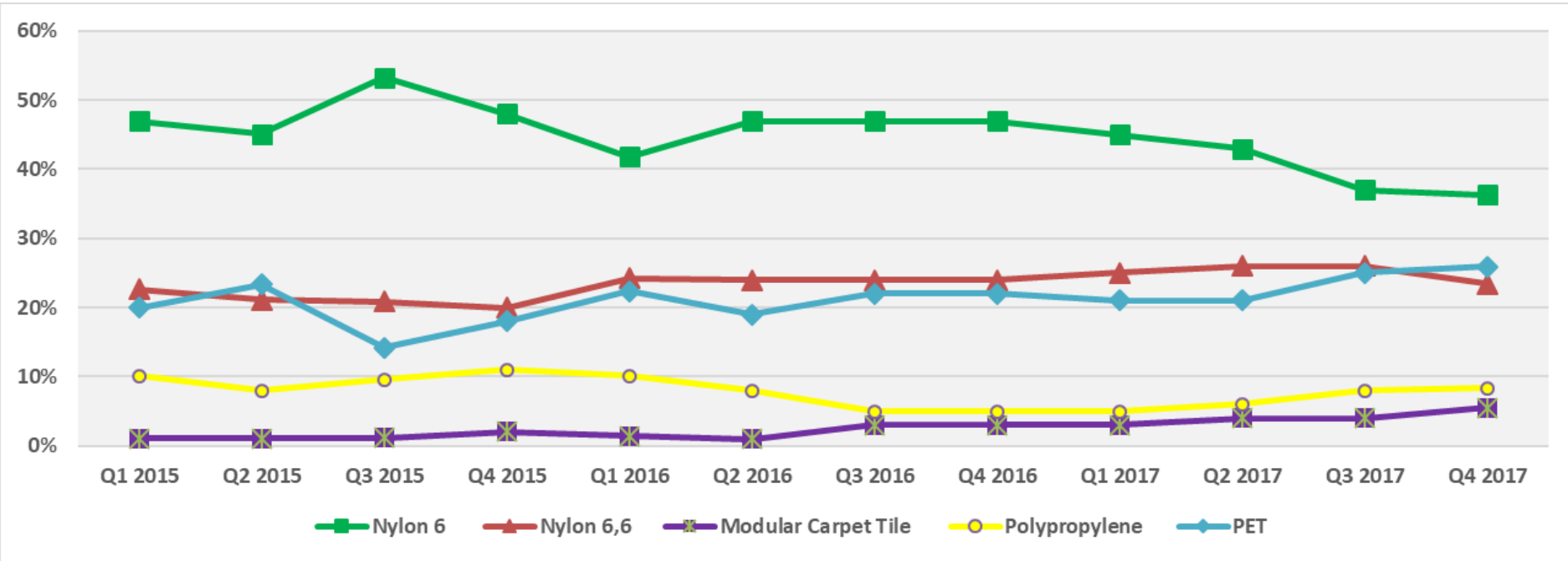
Output in \$s			
	Q3 2017	Q4 2017	% +/- (Q3v.Q4)
Broadloom Re-Used (\$.02)	\$ 308	\$ 3,586	1065%
Carpet Tiles Re-used (\$.02)	\$ 2,171	\$ 8,077	272%
Shipped Internationally (\$.02)	\$ 21,242	\$ 651	-97%
Shipped inside U.S. (\$.02)	\$ 517,829	\$ 471,796	-9%
Waste-to-Energy (\$.01)	\$ 42,952	\$ 38,248	-11%
Pyrolysis (\$.01)	\$ -	\$ -	
Cement Kiln (\$.01)	\$ 28,216	\$ 15,630	-45%
CAAF (\$.01)	\$ 11,185	\$ 13,574	21%
Total Uncapped	\$ 623,902	\$ 551,561	-12%
Cap Correction	\$ (20,656)	\$ (8,285)	
Overpayment Correction			
Grand Total Payout for Total	\$ 603,246	\$ 543,276	-10%



Face Fiber Breakdown of Sorted Output



Face Fiber Breakdown % - Shipped and Sold

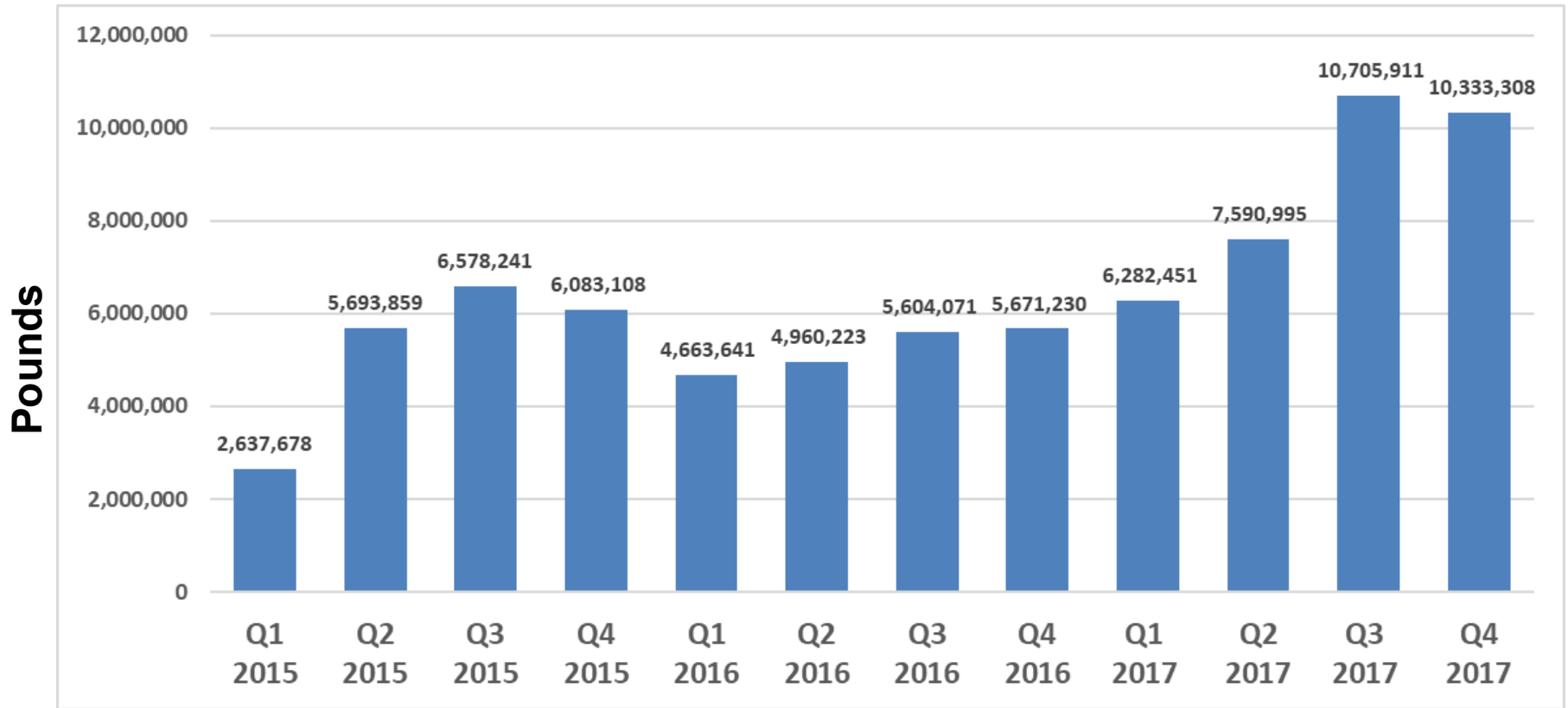


Q4 Face Fiber Breakdown(%)

Face Fiber Breakdown - Shipped and Sold		
	Q3 2017	Q4 2017
Nylon 6	37%	36%
Nylon 6,6	26%	23%
Modular Carpet Tile	4%	6%
Polypropylene	8%	8%
PET	25%	26%
Other/Mixed Fibers	1%	1%



Inventory Levels

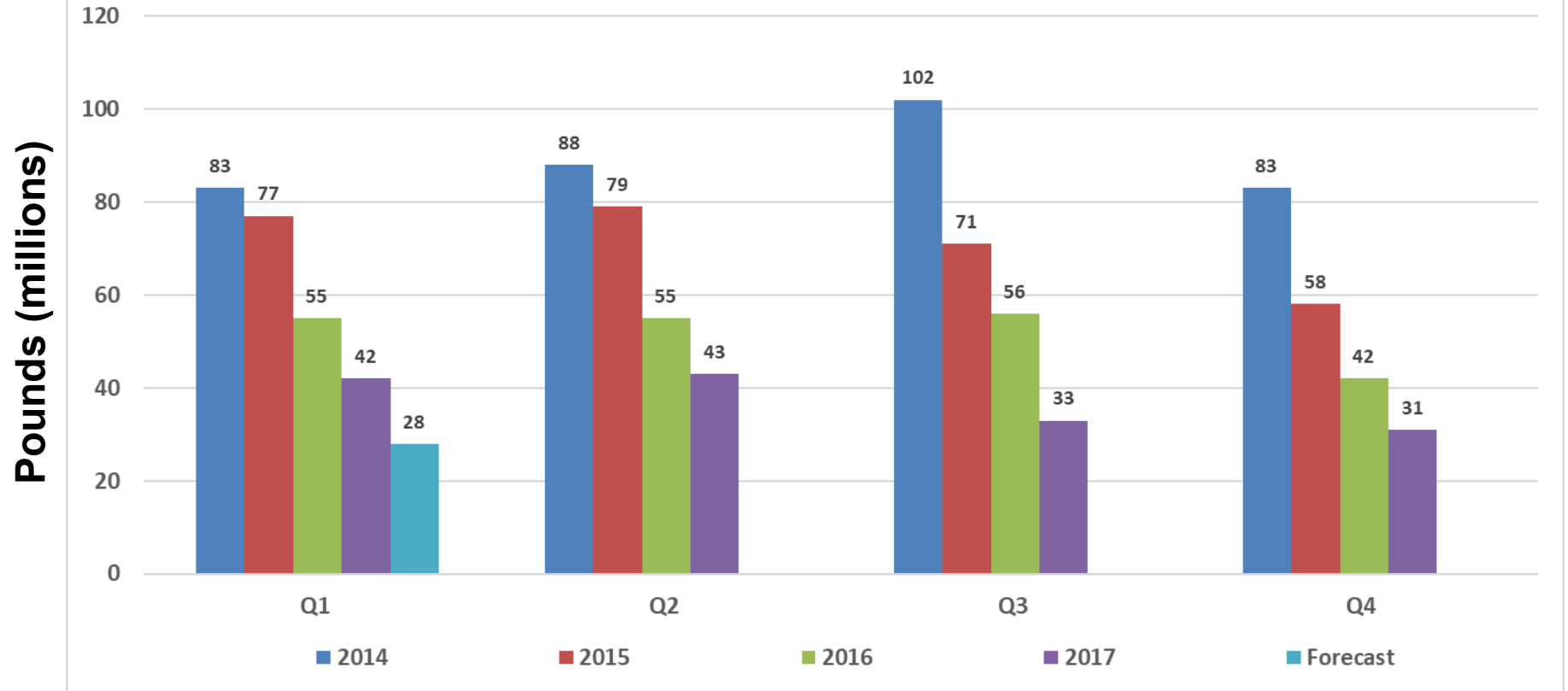


VPS Q4 2017 Forecast

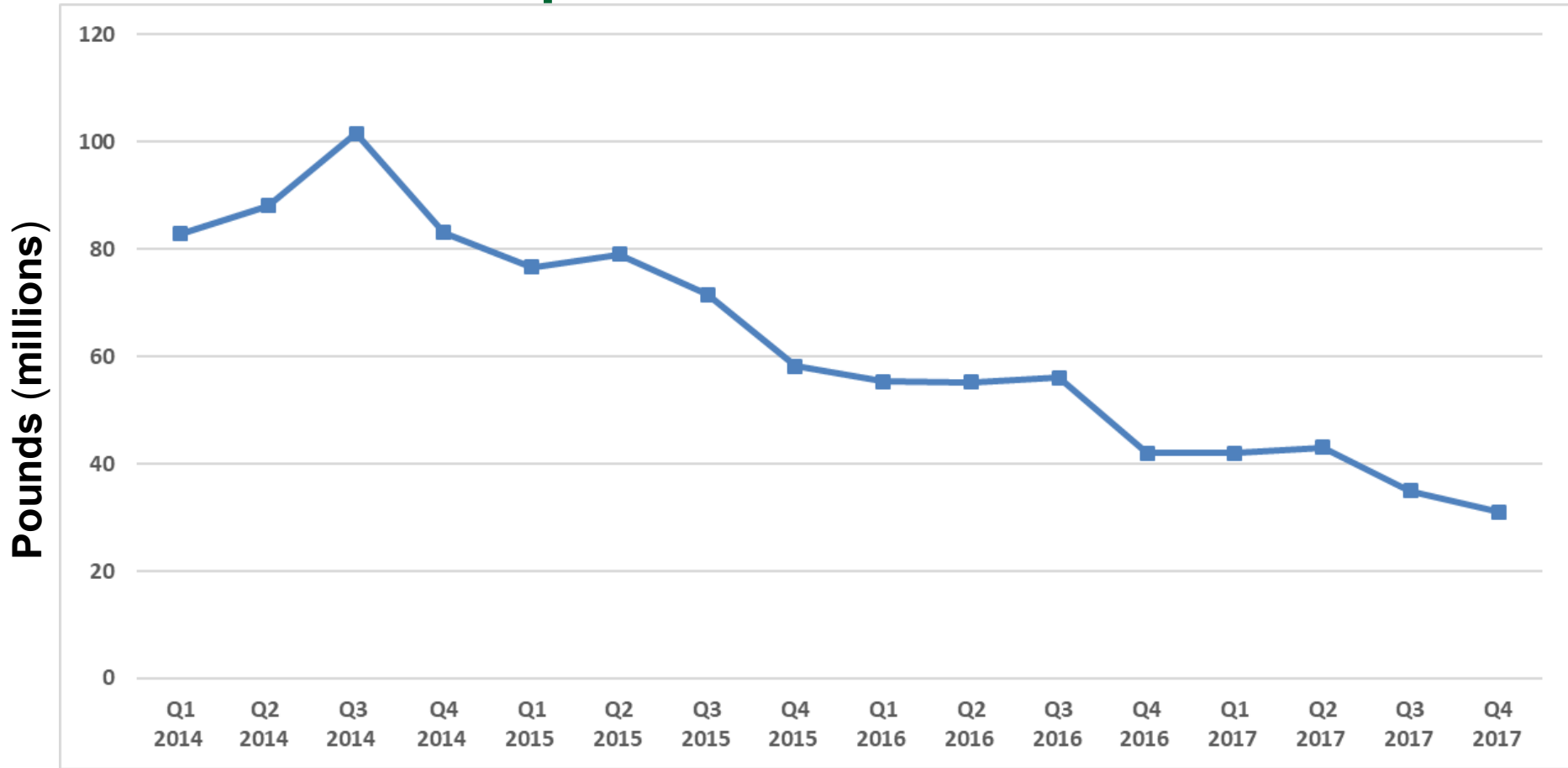


Results and Forecasts

Sorted Output



Sorted Output Trend



VPS Financials



VPS AUP Tracking

VPS CSE AUP Tracking			
	Selected	Completed	Note
Q1 2015	3	3	
Q2 2015	3	3	
Q3 2015	3	3	1 finding: Overpayment of \$49K to be paid back to VPS program in instalments.
Q4 2015	3	3	
Q1 2016	3	3	
Q2 2016	3	3	
Q3 2016	3	3	
Q4 2016	3	3	
Q1 2017	3	3	
Q2 2017	3	3	
Q3 2017	3	3	
Q4 2017	3		Will be completed soon



Accounting Details for Quarter

Q4 2017		
October	\$	226,879.81
November	\$	191,187.34
December	\$	174,445.60
Q4	\$	592,512.75



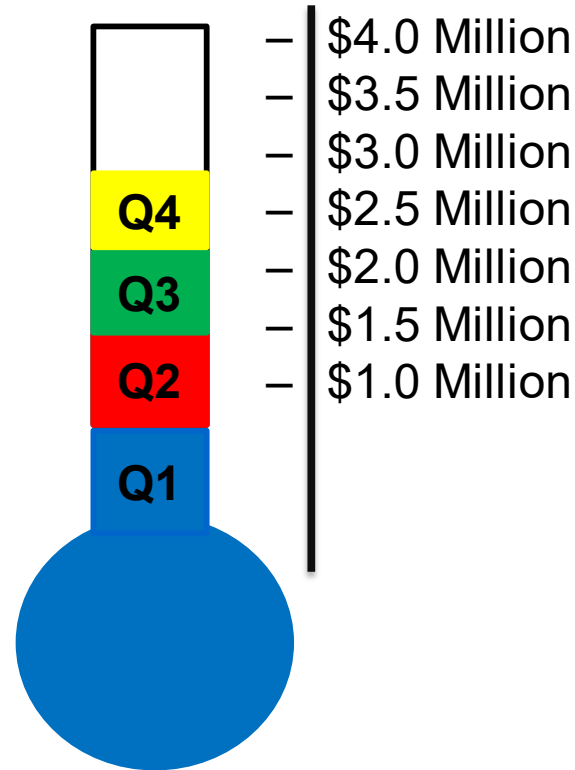
VPS Payout vs. Budget

Q4 Actual Payout: \$592,513

Q3 Actual Payout: \$650,494

Q2 Actual Payout: \$758,374

Q1 Actual Payout: \$755,462



\$1.25 million remaining for 2018



End of Review

